



# AUCTION MARCH 21, 2012

## On-Site Inspections:

Wednesday, March 14<sup>th</sup>  
11:00 AM – 1:00 PM

## Auction Day Information:

Auction Registration  
2:00 PM

Auction Begins  
Promptly at 3:00 PM

### Auction Location:

Drury Lane Conference  
Center – Crystal Room  
100 Drury Lane  
Oakbrook Terrace, IL  
60181



## EXXON MOBIL

501 Joliet Street, Dyer, IN

**Minimum Bid: \$1.5M • Original Price: \$2.9M**

- Modern corporate-owned gas station/c-store/car wash
- Coveted, high entry barrier market just east of state line on busy US Route 30
- High sales volume and margins
- Turn-key business opportunity includes valuable real estate
- Large 2.3 acre site with excellent visibility
- Attractive SBA 504 financing available to qualified owner/operators

Cashier's Check Required to Bid: \$50,000

Broker Co-Op: 2%

Buyer's Premium: 3%

*Comprehensive Bidder Information Package available  
Please complete & return the attached order form.*

*Brokers*

*Auctioneers*

*Advisors*

Inland Real Estate  
Brokerage & Auctions, Inc.  
2901 Butterfield Rd.  
Oak Brook, IL 60523  
630-990-8400  
Fax: 630-990-5350  
www.inland-auctions.com



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Auction Catalog



# Terms of Sale

**CASHIER'S CHECK REQUIRED TO BID:** All bidders registering at the auction will be required to present a cashier's check in the amount of \$50,000, made payable to Inland Real Estate Brokerage & Auctions, Inc., as escrow agent. Only the successful winning bidder will be required to tender their check at the conclusion of the bidding.

**AGENCY DISCLOSURE:** Inland Real Estate Brokerage & Auctions, Inc. and all other licensees employed by or associated with the Broker, represent the Seller in the sale of the property.

**AUCTION FORMAT:** All bidding is open and public. To bid during the auction, you need only raise your hand, shout out your bid or instruct an Auctioneer's bidder assistant to call out your bid for you.

**DOCUMENTS AVAILABLE:** A Bidder's Information Package ("Package") has been assembled for the property and may include the legal description, Specimen Real Estate Purchase and Sale Agreement ("Agreement"), Terms of Sale, equipment inventory, title report, zoning information, environmental reports, income and expense reports, bidding procedures and other information which is applicable to the property. The Package is available online or at one of the On-Site Inspections and at the auction. Seller and Auctioneer shall not be liable for any inaccuracy contained in any reports furnished to bidders originating from third party experts.

**CORPORATE PURCHASERS:** If the Purchaser is a business entity, the bidder should have in their possession at the auction the following documents:

1. Completed resolutions of the directors, partners or members of such entity signed by the corporate secretary (if corporate entity) or otherwise by such other appropriate party, indicating the identity of the persons authorized to bid on behalf of such entity, as well as the authority of such persons to sign the Agreement on behalf of the entity.
2. A certificate of good standing for the corporation from the state where the entity is incorporated.

**ATTORNEY REVIEW RECOMMENDED:** All information contained in this brochure and all other auction-related material, such as the Bidder's Information Package, should be reviewed by an attorney prior to the auction and is subject to and may be superseded by (a) the Purchase and Sale Agreement for signature at the auction, as well as by (b) announcements made from the podium prior to the commencement of bidding.

**REQUIREMENTS OF THE SUCCESSFUL HIGH BIDDER:** The successful high bidder will be required to sign the bidder's card upon the conclusion of bidding, acknowledging the purchase and tender the required cashier's check in the amount of \$50,000 as initial down payment to the Auctioneer's assistant. The check shall be made payable to Inland Real Estate Brokerage & Auctions, Inc., the designated Escrow Agent. The high bidder shall then immediately sign the Agreement. The initial down payment MUST be increased, to 10% of the Purchase Price by cashier's check, if applicable, either at the auction or within five business days following the auction. No third party checks will be accepted. The additional down payment due under the terms of the Agreement may be paid by personal check ONLY at the auction. The successful high bidder may also be asked to sign an affidavit that the bidder has inspected the property and other documents. If the successful high bidder will be a corporation, partnership or trust, please contact the Auction Project Manager for other bidding requirements.

**AUCTION PROCEDURE:** This property is offered subject to a Minimum Bid of \$1,500,000. The final high bid will be accepted by the Seller at the time and place of the Auction provided the Minimum Bid is met or exceeded.

**CLOSING DATE:** The sale will close on or before May 4, 2012, at which time the purchaser will pay the balance of the purchase price.

**TITLE INSURANCE/REAL ESTATE TAXES:** The purchaser shall receive insurable title, free from all encumbrances except the permitted encumbrances or title exceptions specified in the Agreement. Title insurance shall be provided by the Seller through a licensed title insurance company. Please review the preliminary title commitment included in the Package. Real estate taxes will be prorated to the date of closing. Please see the Purchase and Sale Agreement for complete details.

**BUYER'S PREMIUM:** The terms of sale provide that the purchaser pay a premium equal to three percent (3%) of the high bid price as indicated in the Agreement. This amount shall be added to the final bid and inserted in the Agreement to determine the total purchase price. Financing is based on the total purchase price.

**MOTOR FUEL SUPPLY AGREEMENT:** Purchaser shall be required to execute a 10-year Ridgeway Petroleum Motor Fuels Supply Agreement for Exxon branded motor fuels as a condition of closing. \*subject to cancellation or early termination by operator for compensation

**INSPECTION OF THE PROPERTY:** The property is being sold on an AS-IS, WHERE-IS basis. Seller makes no representations or warranties except as described in the Agreement. Your complete inspection of the property by your experts prior to the auction is encouraged. Those inspecting the property assume all risks associated with any inspection.

**CONDUCT OF THE AUCTION:** Neither Seller, Seller's agents or Auctioneer is permitted to bid at the auction. Conduct of the auction and increments of bidding are at the direction and discretion of the Auctioneer. Seller and Auctioneer reserve the right to refuse admittance to or expel anyone from the auction premises for interference with auction activities, nuisance, canvassing, soliciting, or other reasons deemed necessary by the Auctioneer. In the event of a dispute between bidders, the Auctioneer shall make the final decision to accept the final bid, to re-offer and re-sell the property, or to remove the property from the auction. If any disputes should arise following the auction, the Auctioneer's records shall be conclusive in all respects. Because of the pace of the Auction bidding, Auctioneer is not able and therefore is not obligated to recognize nor record each of the bidders at any bid level during open outcry except the high bidder. Auctioneer will use its reasonable efforts to register persons bidding at the Auction, but cannot represent or warrant that all Auction bidders have been registered.

**THE DAY OF THE AUCTION:** We recommend Bidders arrive at the Drury Lane Conference Center – Crystal Room, 100 Drury Lane, in Oakbrook Terrace, Illinois at 2:00 PM on March 21<sup>st</sup>, in order to register, present their designated cashier's check, have any last minute questions answered and obtain preferred seating. Registration will go on continuously for the hour preceding the auction. The auction will begin promptly at 3:00 PM.

**BROKER PARTICIPATION INVITED:** Referral fees of amounts as specified in this catalog less any applicable administrative fees published in the MLS or the property specific Bidder Information Package, will be paid by the ownership to the real estate broker acting as a "buyer broker", whose Client pays for and closes on the property. To qualify for the referral fee, the real estate agent must: (a) be a licensed real estate broker in the state in which the property is located who will abide by the National Association of Realtors® Code of Ethics; (b) register the Client by fax or by mail, on company stationery, *which must be signed by both broker and Client and confirm the "buyer-broker" arrangement ("Registration")*, with Inland Real Estate Brokerage & Auctions, Inc., 2901 Butterfield Road, Oak Brook, Illinois 60523, **prior to Wednesday, March 7, 2012**, (c) ensure that the Registration is received before any inspection of the property by the Client; (d) sign in and inspect the property with the Client during a scheduled Open House or On-Site Inspection and, (e) attend the auction with the Client and bid with or for the Client. The Auctioneer will acknowledge all Registrations accepted; each participating broker must bring his acknowledged Registration to an On-Site Inspection and to the auction for registration verification purposes. A complete file of Registrations on all Clients will be maintained. No Broker will be recognized on a Client who has previously contacted or been contacted by the Sellers, their representatives or Auctioneer. Referral fees will be paid upon closing by Sellers and receipt of all commissions by Auctioneer. Referral fees are based on the high bid amount. The owner will pay no referral fees if the broker, the broker's agents or a member of the broker's immediate family is participating in the purchase of the property. An affidavit will be required certifying that the broker is not acting or participating in any way as a principal. No sub-agency shall be offered to any broker by Auctioneer. There can be NO EXCEPTIONS to this procedure and no oral Registrations will be accepted. Brokers are hereby notified that the Sellers have provided a dual commission arrangement for the sale of certain properties in this offering. If a referring broker has not met all of these requirements, no referral fee will be paid to the referring broker, even if the referring broker's Client purchases the property.

The information contained in this brochure is subject to inspection and verification by all parties relying on it. The Sellers, their representatives or Auctioneer assumes no liability for its inaccuracy, errors or omissions. ALL SQUARE FOOTAGE, DIMENSIONS, FINANCIAL REPORTS, CONDITION, FITNESS FOR A PARTICULAR PURPOSE, AND TAXES IN THIS BROCHURE ARE APPROXIMATE. This offering may be withdrawn, modified or canceled without notice at any time and is subject to prior sale. This is not a solicitation or offering to residents of any state where this offering is prohibited by law.

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**Inland Real Estate Brokerage & Auctions, Inc.**

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(630) 990-8400 Fax (630) 990-5350  
www.inland-auctions.com

- Finance
- Act&DB
- Mailed
- Box / Bk
- Budget

## Bidder Information Package Order Form

### Exxon Mobil OTR – 501 Joliet St., Dyer, IN

**SHIPPING ADDRESS:** (Please Print Clearly)

Mr. Ms.		
First Name	Last Name	
Company		
Address		
City	State	Zip
( )	( )	
Telephone	Fax	
E-Mail Address	Website	

**SHIPPING PREFERENCE:**

<input type="checkbox"/>	<b>US Mail</b>	(Included in the Price of the Package)
<input type="checkbox"/>	<b>UPS Ground</b>	\$10.00 (Optional) - Add additional shipping charge to your total price
<input type="checkbox"/>	<b>UPS Next Day</b>	\$20.00
<input type="checkbox"/>	<b>Pick-up</b> at Inland Offices (or) at On-Site Inspection	

**PROPERTY INFORMATION:**

Property No.	Property	Shipping Charges	Quantity	Price (Each)	Total
10259	Exxon Mobil OTR – 501 Joliet St ~ Dyer, IN ♦ CD	\$		\$ 20.00	\$
10259	Exxon Mobil OTR – 501 Joliet St ~ Dyer, IN ♦ PRINT	\$		\$ 40.00	\$

<b>TOTAL PRICE:</b>	<b>\$</b>
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**PAYMENT METHOD:**

<input type="checkbox"/> Cash	<input type="checkbox"/> Check	<input type="checkbox"/> Debit Card
<input type="checkbox"/> Credit Card:	<input type="checkbox"/> Visa	<input type="checkbox"/> Master Card
	<input type="checkbox"/> American Express	<input type="checkbox"/> Discover Card
	<input type="checkbox"/> Other	
Credit Card Account Number: ( 16-digits provided)		

Month:	Year:
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Purchase Authorization Signature \_\_\_\_\_

Expiration Date (MMYY): \_\_\_\_\_

**BILLING ADDRESS (Required for Credit Card Purchases):**

Address		
City	State	Zip

**Confidentiality Agreement**

The undersigned agrees to the following: The undersigned states that they are requesting this information only for the purpose of evaluating the property for possible purchase and further states that they will not disclose the information in the Bidder's Information Package to anyone other than legal or financial advisors of the undersigned without the written consent of Seller.

Signature _____	Date _____
Signature _____	Date _____

AUCTION LINE (Phone): 1 (630) 990-8400  
AUCTION (Fax): 1 (630) 990-5350